



# Council Chronicle

News from the Colorado Business Council,  
the State's Gay and Lesbian Chamber of Commerce

[www.coloradobusinesscouncil.com](http://www.coloradobusinesscouncil.com)

## September, 2003

Volume 11, Issue 8

### Upcoming Events

#### Professional Networking Luncheon

Thursday, September 11th, 2003  
11:30 a.m. - 1:00 p.m.

**John Shell**

*"Maximize Your Motivation"*

Hyatt Hotel Downtown  
1750 Welton St.

\$17 for members; \$22 guests

Reserve no later than 9/9/03 at the website.

#### Business After Hours

Thursday, September 25th, 2003

6:00 p.m. - 8:00 p.m.

Co-Sponsored by Lillie Ben (Mutual of  
Omaha) and Gonser & Bryant

600 Grant Street, #505

\$5 for members; \$7 non-members

No RSVP needed, just show up.

Bring friends and business cards!

#### CBC Annual Business Awards Dinner

Thursday, October 16th, 2003

5:30 p.m. - 7:30 p.m.

Renaissance Hotel

\$50 for members and guests

purchase your tickets on the CBC website

For complete event information, log on to  
[www.coloradobusinesscouncil.com](http://www.coloradobusinesscouncil.com).

Follow the "members" link to "events"

**For events requiring a reservation, RSVP  
at [www.coloradobusinesscouncil.com](http://www.coloradobusinesscouncil.com),  
or fax the CBC reservation form that  
comes with your newsletter.**



## CBC Annual Awards Dinner Call for Nominations

Make plans now to attend the CBC (the state's gay and lesbian chamber of commerce) Awards Dinner being held at the Renaissance Hotel on Thursday, October 16, 2003. The cocktail hour and silent auction will take place 5:30-7:00 p.m., with the awards ceremony and dinner starting at 7:00 p.m. Tickets are \$50 and can be purchased via credit card by going to the CBC website at [www.coloradobusinesscouncil.com](http://www.coloradobusinesscouncil.com), or by accessing the reservation form from the website to mail or fax your reservation.

We are now accepting nominations for the Gay and Lesbian Business Awards to be presented at the dinner. We need your assistance to be sure that we recognize the most outstanding contributors to our community at our 7th annual event.

Nominations must be received no later than September 12, 2003. You may fax your nomination to



*Continued on Page 5*

### September Networking Luncheon

## Maximize Your Motivation



Our program for the Professionals Networking Luncheon on Thursday, September 11th, is *"Maximize Your Motivation"*. John Shell, a former CBC VP, will present some steps that build lasting self-motivation. John said, "This isn't a pep talk. I'll be talking about changing behaviors and attitudes that make a difference long after a pep talk has worn off."

John will talk about some things we can do to "psyche ourselves up" permanently - without making our jobs more hectic and stressful. John's programs in personal and professional development are based on sound psychological principles. He brings 20 years of experience as a change facilitator to help people get control of their time and energy.

If you have a drawer full of goals and affirmations, John will outline how to put them into practice with more focus and energy. He added, "It's not about working harder, but being more focused and more effective." **CBC**



Visit the CBC website!  
[www.coloradobusinesscouncil.com](http://www.coloradobusinesscouncil.com)



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# The Porter Report

*a message from CBC President Vicki Porter*



## How time flies when you are having fun!

I can't believe my term as President of the Colorado Business Council is coming to an end. The CBC has continued to grow its membership during the past year. More importantly, in my mind, the organization of the CBC has more structure, and our improving our foundation will allow for further growth and strength.

This past year was bound to be a great one because the board was stacked with energy and talent. We had experience and history provided by the two past presidents, **Anthony Sabia** and **Scott Perrin**, the passion and commitment of **Michael Hobbs**, **Erica Johnson**, **Rebecca Leonard**, **John Lind**, **Don Montague**, **Anne Price**, and **Jane Roach**, all former board members, and the fresh ideas of **Joel Bush**, **Eric McCalla**, **Mark Renn**, and **David Wharton** who were all new members this year.

We had productive board retreats which helped us focus on the goals for the CBC. We adopted formal Bylaws, and we are in the process of applying for tax exempt status. The huge success of the Awards Dinner (thanks again to **Michael Hobbs** and **Eric McCalla**) and the consistency of our budget minded Treasurer, Jane Roach, gave us a little breathing room financially. That allowed us to make the leap to hiring a full time administrator; someone to serve the day-to-day needs of our membership. Of course, you all know what a great job **Kevin Altieri** has been doing.

We had a great holiday party at the Denver Museum of Nature and Science, which has to be one of the nicest venues in Denver. We had another hugely successful event - the Business Expo. at the Adams Mark Hotel. We had several well attended luncheons (how impressive was it that all the Denver Mayoral candidates came to OUR lunch? Thanks again to Anne Price) and Business after Hours events. We had another lovely Annual Membership Party this summer. We also participated in events organized by other organizations, such as a Channel 12 Auction; Jokers, Jesters and Justice; the Summit of Chambers; and Pride Fest.

We had a heck of a lot of fun this year.

It was a great experience for me.

Thank you very much for giving me this opportunity.

**CBC** - Vicki Porter

## Welcome New And Renewed CBC Business Members!

Introduce yourself to the following members at upcoming CBC events:

**Dr. Phil Nguyen, MobileTox.com**

**Lake Lopez, GoshJohn, Inc. (Film Production)**

**Allison Johnson, Gill Foundation**

**R.J. Manrique, A Image Limousine, Inc.**

**Craig Mercer, Coldwell Banker-Cherry Creek**

**Holly Sahud, World Financial Group-Denver**

**Ronn Nixon/Heidi Hilgenberg, Consider It Done**

**Liz Alexander, Wells Fargo Home Mortgage-Denver**

# CBC Welcomes Frias Properties of Aspen!

## Member Profile

**The CBC is pleased to welcome Frias Properties of Aspen. We are endeavoring to expand our reach to communities outside the Denver metro area, and are especially excited to have Frias Properties of Aspen join as a new business member.**

Frias Properties of Aspen, in business since 1974, represents over 100 homes and condos as well as the Independence Square Bed and Breakfast (28 rooms) for short-term rental. The agency is also a "full service real estate company".

When asked to provide details as to services and prices, Sales and Marketing Director Eileen Tucker responded, "One to six bedroom condos have a wide range of \$125-\$1,200 per night; homes for short term rental range from \$395-\$1,600 per night; and hotel rooms at the Independence Square Bed and Breakfast range from \$109-\$209 per night."

Eileen continues, "We have a first floor street location, which makes us easy to find. We represent quality well maintained units, have a very service oriented staff, and are open in the spring & fall from 8:00 a.m. to 5:00 p.m., and in the winter and



summer from 8:00 a.m. to 10:00 p.m. Anyone looking to visit the mountains seeking assurance of a terrific time would benefit from calling us at (970) 920-2000."

Eileen adds, "From a real estate standpoint, Fractional ownership (time share) is becoming a terrific way to own your own piece of Aspen.

When asked what motivated her to enter the property business Eileen quickly responds, "I love hospitality and meeting new people".


Frias Properties of Aspen is offering CBC members 10% off any lodging choice.

Eileen offers the following advice "If people can get away during the week, they will find the lodging pricing very affordable!"


Contact Eileen Tucker at (970) 920-2000, (888) 421-7547 or [www.Friasproperties.com](http://www.Friasproperties.com). **CBC**

## Join the Business Awards Dinner Committee

The CBC's annual Business Awards Dinner will be held at the Renaissance Hotel on Thursday, October 16th. Our committee is looking for volunteers who'd like to help plan the event. If you are interested, please contact Eric McCalla, Committee Chair, at [emccalla@englewoodmortgage.com](mailto:emccalla@englewoodmortgage.com) for meeting dates and locations. **CBC**



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### Editorial Notes

The Council Chronicle is published monthly to bring CBC news to its membership and supporters. The CBC does not specifically endorse any company, politician, product or service for members or advertisers. Publication of name, photograph, or likeness of any person, organization or business in this publication is not to be construed as any indication of the sexual orientation of that person, organization, owners or staff of any business. The CBC reserves the right to control all content of this publication. Deadline for submissions is the 15th of the previous month.

To submit editorial content or place an ad, contact Rebecca Leonard, Newsletter Editor, at (303) 374-3323.

Membership in the CBC is open to any individual, non-profit organization, business, or large corporation wishing to support the gay and lesbian business community. For membership information, or if you wish to be removed from our mailing list, please call Kevin Altieri, CBC Administrative Director, at (303) 595-8042.

Call me -  
we'll talk.  
No big  
whoop!



**Alan Robarge  
Psychotherapist**

**303-575-5665**

## CBC Seeks Event Photographer

CBC is seeking a CBC member who has experience taking digital photos, and would like to volunteer to do so for CBC events. If interested, please contact CBC Newsletter Graphics Designer Sue Foppe' at sue@foppecreative.com or (303) 752-0976.

Up until recently CBC was fortunate to have had CBC member Rachel Hazen as our event photographer. Rachel has assumed new career responsibilities that now require more of her time. Thank you Rachel for your time and photographic talents; what a treat it's been to have you documenting our events! **CBC**

## CBC Member Christopher Leach Makes the News!

**Christopher Leach**, managing partner of Contract Furnishings in Denver, was ranked 16th on the Denver Business Journal's list of "Largest Denver-Area Office Furniture Retailers". Christopher posted \$2.1M in sales in 2002 and now employs six! The list was published in the Denver Business Journal's July 18-24, 2003 issue.

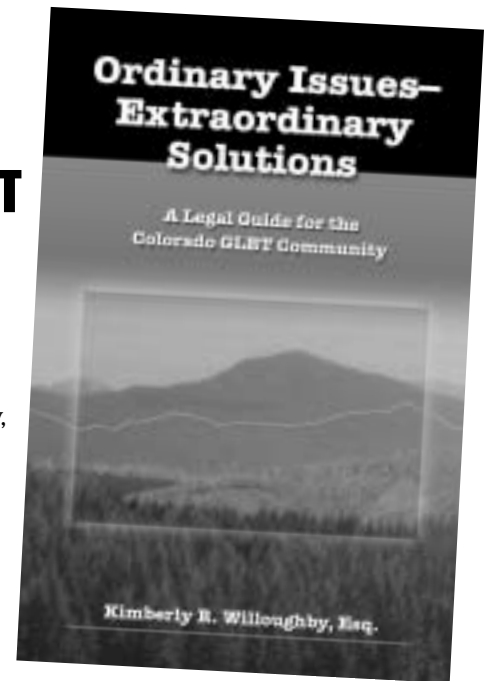
**Congratulations, Christopher!** **CBC**

## A Legal Guide for the Colorado GLBT Community

by CBC Member  
**Kim Willoughby**

Kim Willoughby has written a book about gay, lesbian and transgender legal issues in Colorado entitled, "Ordinary Issues - Extraordinary Solutions: A Legal Guide for the Colorado GLBT Community". The book is published by

Bradford Publishing, and is now available for \$24.95. The book addresses a wide variety of legal issues as they affect the Colorado GLBT community, such as parenting, domestic partnerships, estate and financial planning, workplace issues and issues unique to transgendered persons. National and international legal trends are also addressed, and the book contains a discussion of the new US Supreme Court case of Lawrence v. Texas. The book is written for non-lawyers, yet is extensively footnoted, making it a good resource for lawyers with GLBT clients. **CBC**



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CBC Awards from page 1

(303) 777-5903, or email it to michaelhobbs@msn.com. Please pass this message along to anyone who might be willing to nominate a friend or respected colleague for one of these prestigious community awards. Self-nominations are also acceptable.

**Your nomination must include the following:**

- The award you are nominating the person/company/organization for.
- Name of person/organization/company you are nominating.
- Nominee's mailing address, phone, and email address.
- A description of the nominee as it relates to the award criteria, i.e. Why is this person/organization/company deserving of this recognition?
- Your name (person making nomination), phone and email.

**The following is a list of the awards and their criteria:**

**Tim Gill Entrepreneurial Award**

This award is given to a woman and a man who have owned their successful business for a minimum of three years; they are role models in their community, and have shown their commitment and support of other businesses.

**Professional Man and Woman of the Year**

This award is given to two individuals who have made outstanding advances to the gay and lesbian community through their employment, and their professional and community activities.

**Individual Community Ally**

This award is given to the individual who has made remarkable efforts for the benefit of the gay and lesbian business community.

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**Corporate Community Ally**

This award is given to an entity that has demonstrated great support for the gay and lesbian community.

**Non-Profit Organization of the Year**

This award is given in recognition of a gay-friendly non-profit organization that has demonstrated the highest standards of fiscal management and leadership.



**Again, the nominations must be received by September 12, 2003.**

A list of past winners is available (or should be very soon) on our website at [www.ColoradoBusinessCouncil.com](http://www.ColoradoBusinessCouncil.com).

We are also currently soliciting sponsors for the event. If you would like to consider sponsoring this signature annual event, please contact Michael Hobbs at [michaelhobbs@msn.com](mailto:michaelhobbs@msn.com).

Nominate someone and make your reservation to attend the CBC Awards Dinner now! **CBC**

**CBC Member Gets Media Coverage**

Longtime CBC member and founder of the **Colorado Pride Guide, Jim McNulty**, made headlines recently in the Rocky Mountain News, "Ventures" column within the Business Section on August 15. The article included a colorful photo of Jim with the Denver skyline behind him.

The Colorado Pride Guide publication was first published in 2001 and has grown to 128 pages in 2003. The free 2004 guide is due out this November and can be picked up at the Denver Public Library and many local gay friendly businesses.

For more info, visit [www.gayrockymountains.com](http://www.gayrockymountains.com).

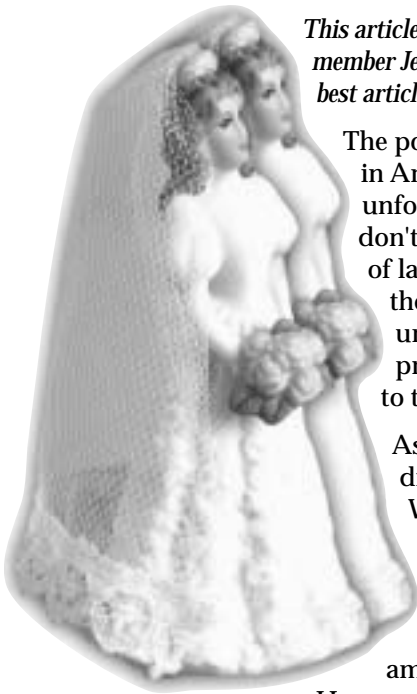
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# Leave Marriage To the States

By Bob Barr



*This article was sent to us from CBC member Jeffrey Buna. It's one of the best articles he's read on Gay Marriage.*

The political right and left in America share one unfortunate habit. When they don't get their way in courts of law or state legislatures they immediately seek to undercut all opposition by proposing an amendment to the Constitution.

As they say, bad habits die hard. Apparently White House lawyers and the Senate Judiciary Committee are currently examining the merits of a constitutional amendment, pending in the House of Representatives, to deny

any and all "legal incidents" of marriage (in layman's terms, any of the hundreds of legal benefits and obligations of the legal institution of marriage) to all unmarried couples, be they homosexual or heterosexual.

They should reject this approach out of hand. When I authored the Defense of Marriage Act, which was passed overwhelmingly by both chambers of Congress and signed into law by President Clinton in 1996, I was under intense pressure from many of my colleagues to have the act prohibit all same-sex marriage. Such an approach, the same one taken by the Federal Marriage Amendment, would have missed the point.

Marriage is a quintessential state issue. The Defense of Marriage Act goes as far as is necessary in codifying the federal legal status and parameters of marriage. A constitutional amendment is both unnecessary and needlessly intrusive and punitive.

The 1996 act, for purposes of federal benefits, defines "marriage" as a union between a man and a woman, and then allows states to refuse to recognize same-sex marriages performed in other states. As any good federalist should recognize, this law leaves states the appropriate amount of wiggle room to decide their own definitions of marriage or other similar social compacts, free of federal meddling.

Following the Defense of Marriage Act, 37 states prohibit same-sex marriage and refuse to recognize any performed in other states, while a handful of states recognize domestic partnerships, one state authorizes civil unions,

and a couple of others may have marriage on the horizon. In the best conservative tradition, each state should make its own decision without federal government interference.

Make no mistake, I do not support same-sex marriages. But I also am a firm believer that the Constitution is no place for forcing social policies on states, especially in this case, where states must have the latitude to do as their citizens see fit.

No less a leftist radical than Vice President Dick Cheney recognized this when he publicly said, "The fact of the matter is we live in a free society, and freedom means freedom for everybody... And I think that means that people should be free to enter into any kind of relationship they want to enter into. It's really no one else's business in terms of trying to regulate or prohibit behavior in that regard... I think different states are likely to come to different conclusions, and that's appropriate. I don't think there should necessarily be a federal policy in this area."

The vice president is right. There shouldn't be a constitutional definition of marriage. As an institution, and as a word, marriage has very specific meanings, which must be left up to states and churches to decide. The federal government can set down a baseline -- already in place with the Defense of Marriage Act -- but states' rights demand that the specific boundaries of marriage, in terms of who can participate in it, be left up to the states.

This also means that no state can impose its view of marriage on any other state. That is the federal law already on the books. I drafted it, and it has never been successfully challenged in court. Why, then, a constitutional amendment?

I worry, as do supporters of the constitutional amendment on marriage, that a nihilistic amorality is holding ever greater sway in the United States, especially among the young. Similarly, I agree that the kernel of basic morality in America -- the two-parent nuclear family -- has eroded under the influence of the "me" generation, which has left us with an astronomical divorce rate and a tragic number of hurting families across the country.

Restoring stability to these families is a tough problem, and requires careful, thoughtful and, yes, tough solutions. But homosexual couples seeking to marry did not cause this problem, and the Federal Marriage Amendment cannot be the solution.

The writer was a Republican representative from Georgia from 1995 to 2003. He currently practices law in Georgia and writes and consults extensively on civil liberties issues.

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Business After Hours  
August 28th

# CBC Pumps It Up at Ascent Fitness!



Mark Renn and John Shell (our September speaker) discuss the finer points of hanging around a gym.



Becky Martens and C.J. McCarthy share a good laugh.



The girls pump some iron! l to r: Brenda Fraser, Judie Keys, Dianne Ruth and Michelle Hicks



Our hosts, Doug and Robert, award personal training sessions to a lucky winner.

Thanks to Ascent Fitness for a successful Business After Hours.

# Member Appreciation Summer Garden Party

## You Just Had to Be There

July 24th was another really hot day, but the annual CBC Membership Appreciation Party helped those in attendance forget the heat for a few hours. **Trina Hoefling** again graciously opened her home and beautiful garden at the Sacred Star Conference Center where the party lasted well into the late hours.

**Jane Roach** of Cold Play provided a margarita mixer machine that proved to be a very popular feature. We look forward to seeing Cold Play at future CBC events. The margaritas were a great “remedy” for the late-night summer weather!

We’d also like to say thank you to **Melody Ortega**, owner of Broadways, for providing the wine for the appreciation party. Next time you’re at Broadways, be sure to say hi and enjoy Broadway’s hospitality.

The CBC thanks **John Lind** of Coors, for providing plenty of cold Coors products—always welcome on a hot evening. Coors is a long-time supporter of the CBC, and we appreciate that support as well as the support and participation of all our sponsors, members and guests.

Special thanks to CBC Board members **Eric McCalla** and **Anne Price** for all their hard work in coordinating this wonderful event!

*Past President T.J. Sullivan  
and son Isaiah*



*Past President  
Scott Perrin,  
Eric McCalla and  
Brenda Fraser*



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